

Message Text

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ACTION ARA-10

INFO OCT-01 ISO-00 SSO-00 L-03 EB-07 TRSE-00 COME-00

CIEP-01 NSCE-00 SS-15 NSC-05 USIE-00 PRS-01 PA-01

CIAE-00 INR-07 NSAE-00 INRE-00 INT-05 OMB-01 SP-02

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FM AMEMBASSY LIMA

TO SECSTATE WASHDC IMMEDIATE 7419

C O N F I D E N T I A L LIMA 8987

FOR ARA - ALFRED FISHLOW; L - MONROE LEIGH; EB - THOMAS ENDERS;
TREASURY - JOHN BUSHNELL; COMMERCE - DON ARRILL; CIEP - WAYNE
SHARPE

EO 11652: GDS

TAGS: EINV, EIND, PFOR, PE

SUBJECT: MARCONA - NEW ROUND OF USG-GOP TALKS

REF: A. KING-BARNEBEY TELECON 10/29/75; B. LIMA 8910

1. AMBASSADOR INFORMED AMBASSADOR DE LA PUENTE AT THE
FOREIGN MINISTRY OF PLANS FOR U.S. TEAM TO RETURN TO LIMA
TUESDAY MORNING, NOVEMBER 4, FOR FURTHER TALKS. DE LA
PUENTE EXPRESSED PLEASURE AT PROSPECTS FOR CONTINUING DIS-
CUSSIONS NEXT WEEK, AND ON HIS OWN INITIATIVE TENTATIVELY
SET UP MEETING AT PETROPERU BUILDING BETWEEN USG TEAM AND
PERUVIAN TECHNICAL EXPERTS FOR 4:00 P.M. TUESDAY AFTERNOON.
DE LA PUENTE SAID HE WOULD IMMEDIATELY INFORM THE PRIME
MINISTER AND THE FOREIGN MINISTER OF THE USG TEAM'S SCHE-
DULE. HE SAID FOREIGN MINISTRY WILL CONFIRM THE 4:00 P.M.
TUESDAY MEETING ASAP WITH US.

2. THE AMBASSADOR MENTIONED TO DE LA PUENTE THE SUBJECT
OF PRESS STATEMENTS. DE LA PUENTE SAID THAT HE PRESUMES
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THAT GOP WILL MAKE A SHORT PUBLIC STATEMENT IN NEAR FUTURE

TO EFFECT THAT THE USG TEAM IS RETURNING TO PERU TO CONTINUE TALKS OVER THE MARCONA ISSUE AND THAT THE GOP STATEMENT WOULD REFER TO THE PRIME MINISTER'S EARLIER PRESS STATEMENT ON THIS SUBJECT (REF B). HE SAID THE GOP DID NOT INTEND TO GO BEYOND ANNOUNCING THE PRESENCE OF THE USG TEAM AND ITS REASON FOR BEING HERE.

3. THE AMBASSADOR ALSO MADE FOLLOW-UP CALL TO BROUSSET TO INQUIRE WHETHER HE WOULD HAVE AVAILABLE FOR US PRIOR TO COB FRIDAY INFORMATION WHICH EARLIER IN THE WEEK HE SAID HE WOULD ATTEMPT TO OBTAIN REGARDING BASIS ON WHICH GOP TECHNICAL EXPERTS HAD EVALUATED MARCONA PROPERTIES, ITEMS INCLUDED FOR COMPENSATION, ETC. BROUSSET REPLIED THAT THE GOP EVALUATION COMMISSION STUDYING THIS ISSUE HAS NOT YET CONCLUDED ITS WORK AND THAT HE HAS NO CONTROL OVER THE COMMISSION'S DECISIONS. HE SUGGESTED THAT THE AMBASSADOR MIGHT RAISE THIS SUBJECT WITH EITHER THE FOREIGN MINISTRY AND/OR THE MINES MINISTRY. BROUSSET DID SAY THAT HIS GROUP HAS USED ACCOUNTING INFORMATION TAKEN FROM THE 1974 ACCOUNTS OF MARCONA AND HAD DIVIDED PROPERTIES INTO TWO CATEGORIES: THOSE ITEMS CONSIDERED BY THE COMPANY TO BE FIXED BUILDINGS AND A SECOND CATEGORY FOR MACHINERY. (NOTE: BROUSSET, ALTHOUGH THE DE FACTO LEADER OF THE TECHNICAL EXPERTS GROUP, HAS NO DIRECT TIES TO EITHER THE MINES OR FOREIGN MINISTRIES AND MAY THUS NOT BE IN A POSITION TO MAKE THIS INFORMATION AVAILABLE TO US PRIOR TO THE ARRIVAL OF THE USG TEAM).

4. THE AMBASSADOR ALSO REEMPHASIZED TO BROUSSET THE NEED FOR RAPID FORWARD MOVEMENT, NOTING THE FINANCE MINISTER'S AGREEMENT TO WITHHOLD PERUVIAN REQUESTS TO THE IFI'S FOR FURTHER LOAN SPENDING SOLUTION OF THE MARCONA ISSUE. BROUSSET AGREED, AND CONCURRED IN POINT MADE BY AMBASSADOR CONCERNING FACT THAT PERU'S NEED FOR FURTHER IFI FINANCING IS VERY IMPORTANT AND HOPEFULLY A RESOLUTION OF THE MARCONA PROBLEM WILL MAKE SUCH FINANCING AVAILABLE SOON.

5. THE AMBASSADOR ALSO MENTIONED TO DE LA PUENTE OUR INTEREST IN OBTAINING INFORMATION ABOUT THE BASIS OF GOP
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CALCULATIONS IN REGARD TO ITS EVALUATIONS OF MARCONA PROPERTIES. THE AMBASSADOR SAID THAT THE DEPARTMENT NEEDS SUCH INFORMATION IN ORDER TO PROPERLY EVALUATE MARCONA'S ASSETS. DE LA PUENTE REPLIED THAT HE APPRECIATED THESE CONSIDERATIONS, AND WOULD TRY TO STIMULATE A RESPONSE BUT THAT HE DID NOT BELIEVE THAT IT WOULD BE POSSIBLE TO MAKE SUCH INFORMATION AVAILABLE PRIOR TO THE TALKS BETWEEN THE TWO TEAMS. THE AMBASSADOR ALSO EX-

PRESSED THE HOPE THAT THE GOP TEAM WOULD BE IN APOSITION TO
MAKE NEW PROPOSALS WHICH COULD MOVE THE TOLKS FORWARD.

6. EMBASSY HAS MADE RESERVATIONS AT THE HOTEL SHERATON
FOR THE FIVE USG TEAM MEMBERS, AND DCM AND EMBASSY OFFICER
WILL MEET UPON ARRIVAL. PLEASE FURNISH US FLIGHT NUMBER
AND ETA LIMA ASAP.

7. COMMENT: IN OUR JUDGEMENT, GOP TEAM WILL NOT BE PREPARED
TO DISCUSS THEIR BASIS FOR CALCULATIONS OF MARCONA ASSETS
PRIOR TO MEETING OF BOTH SIDES. WE HAVE ALERTED THEM TO
OUR NEED FOR THIS INFORMATION. HEPEFULLY, THIS CONCERN
WILL STIMULATE THEM TO COME UP WITH CONCRETE DATA, AS WELL
AS A FLEXIVLE APPROACH FOR THE MEETING. DE LA PUENTE EXPRESSED
GREAT INTEREST IN VISIT, AND IT APPEARS THAT GOP WILL OR-
GANIZE ITSELF TO HOLD SERIOUS TALKS WITH OUR SIDE. WE THINK
IT POSSIBLE THAT DE LA PUENTE MAY ALSO ARRANGE FOR MINIS-
TERIAL LEVEL MEETINGS, EITHER WITH FOREIGN MINISTER OR PRIME
MINISTER OR BOTH.
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